

## TECHNICAL AND ECONOMIC ASPECTS OF REVITALIZATION OF DOWN-TOWN TENEMENT-HOUSES IN WROCLAW

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**Abstract.** In the paper the authors examined the relations between the physical deterioration degree and the price of the tenement-houses in Wroclaw. The researches concern the year's 1991–2009. According to the following analyses: technical, technical-economic (concerning the relations between buildings technical condition and buildings price) and economic the authors have come the conclusions concerning the sensibility of the revitalization work. The authors also estimated the purchase limit profitability of the tenement-houses, which are going to be repaired and modernized or to be demolished and next to be built a new tenement-house. The direction of the engineering activities was shown. They could improve the economic effectiveness of the revitalized tenement-houses.

**Keywords:** revitalization of apartment buildings, building development of Wroclaw in the beginning of the XX century, physical deterioration degree of buildings, economic effectiveness of revitalization.

### Introduction

Since the moment of Poland accession to the European Community it has been observed the increased interest of foreign investors in projects in the borderlands (e.g. in the Lower Silesia region) and particularly in the city of Wroclaw.

The main subjects of interest of foreign investors are the lands (building lots) on the outskirts of the town (where industrial buildings and widely-known servicing are situated) and the down-town (where investors seek places for prestige apartment buildings, hotels, restaurants, head offices for firms).

The down-town area of Wroclaw surrounds the oldest, centrally situated part of the town and the building development of its space followed together with the industrial revolution on the turn of the XIX century and it lasted till the I World War. Nowadays the arrangement of streets in the down-town area of Wroclaw remains the same as it was designed and built originally. The streets arrangement creates the scenery/image, which decides about the down-town character and appearance. The streets are built from both sides by the apartment buildings with the neoclassical style. The façades of the apartment buildings are often decorated with the Art Nouveau elements. The apartment buildings, erected in that period of time, are characterised by the considerable number of the separate apartments. The apartments' standards change together with a building story and sometimes with

the use of a first floor space for commercial purpose. The above apartment buildings have the similar material and construction solutions. They create a group of buildings, which is named in the Polish language by a term “tenement-houses”.

The tenement-houses situated in the down-town part of Wroclaw, built before the I World War, generally have four or five stories. Each story has a different height. They are built of bricks; they most often have three sections, with longitudinal load-bearing walls, with solid floors over cellars (usually brick segmental barrel vault) and wooden floors over the next stories. The longitudinal load-bearing walls of the internal section are usually characterized by the low load capacity of their foundations, what makes very difficult to replace wooden floors on the solid ones (and at the same time increases the repair/modernization costs). The walls of a ground floor do not have both the horizontal and the vertical damp insulation. In the beginning period of their service life there was no damp insulation in building walls only the drainage system around a building and the town system of storm water drainage. Nowadays the walls of cellars and the walls of ground floors get damp because of the drainage system damages. The tenement-houses have rafter framing. The stairs generally have steel construction with the wooden stair treads, the richly decorated staircase railings can be found on the lower stories of the buildings.

The paper presents the problem, which was selected from among a group of many problems concerning the revitalization of the down-town tenement-houses. The above problem was noticed and originally formulated by the authors of the paper.

The revitalization of the old down-town streets is a subject of the complex problems in domain of architecture, building engineering, economy as well as history of art and law (e.g. Kalibatas *et al.* 2011; Gronostajska 2008; Siozinyte *et al.* 2014; Siozinyte, Antucheviciene 2013; Medineckiene, Bjork 2011; Tupenaite *et al.* 2010; Staniunas *et al.* 2013). Therefore, with this complexity, the authors have chosen for further recognition the problems concerning the technical condition of the examined tenement-houses, adequacy of the technical condition to the prices of the tenement-houses on the real estate market and the economic effectiveness estimation of the revitalisation. Due to the lack of undeveloped building lots in the down-town streets it seems interesting to do the analyses, which might support the decision processes concerning the purchase of the tenement-houses in the down-town with taking into account in these decision processes the further destiny of the tenement-houses, i.e. to revitalize or to demolish and next to build a new building on a building lot.

In the research procedure the authors applied the principles of the value analysis (Miles 1972), the estimation methods of the physical deterioration degree of the tenement-houses (Ross 1928) and the economic formulas concerning the effectiveness of revitalisation projects (Kruijt 1974; Lunkevičius *et al.* 2001). The authors also applied in the paper remarks from the paper (Marcinkowska, Mrozowicz 1999). The research methodology elaborated by the authors assumed that the formulation of the particular stages of research in the praxeological sequence, which was done with taken into account the subject and the researches results obtained in succession.

The solution of a problem was elaborated on the base of:

- Technical analysis. The technical analysis (Chapter 2) comprises the estimations of physical deterioration degree of the tenement-houses. The calculated values are the base for the further researches.
- Analysis of technical-economic relations. The technical-economic analyses (Chapter 3) include the research of symmetrical relations among the technical elements and the economic elements. It comprises the research of mutual conformability between the physical deterioration degree of the tenement houses and their market prices with taking into account the price of a building lot.
- Economic analysis. The economic analyses (Chapter 4) concerns the economic reasons of a tenement house purchase with taking into account the variants of its further destination. In order to do the estimation the authors revised the existing economic formulas and selected and transformed the formulas

proper for the aim of the problem solution. The solution was obtained by inserting the values gained in the previous stages of the analyses.

The researches results, according to such arrangement, are presented in the next part of the paper.

## 1. Technical analysis

The aim of the analysis is to estimate the physical deterioration degree of the tenement-houses in Wrocław. The physical deterioration degree is information about the technical usefulness of these tenement-houses to the revitalisation work. It also enables to do the analyses of the selling prices of the tenement-houses and to do the analyses, which enable to make decision about “to build or to repair?”.

There are different procedure methods to estimate the physical deterioration degree of the tenement-houses ( $S_z$ ). The first one consists in the estimation of the physical deterioration degree from the separate researches of the tenement-houses. The researches of the down-town tenement-houses in Wrocław comprise the group of 102 tenement-houses, and were done in the Department of Design Methods and Building Erection, the Institute of Building Engineering, Wrocław University of Technology (e.g. Marcinkowska, Mrozowicz 1999; Mrozowicz *et al.* 1996; Marcinkowska, Gawron 2006). The researches consist in doing the separate estimations of the physical deterioration degree of some particular tenement-houses elements, and next to estimate the weighted average physical deterioration degree of the whole tenement-house. The second method consists in applying the time methods (e.g. Kruijt 2008), with reference to the tenement-houses elements or to the whole tenement-house. The physical deterioration degree (of an element or of a whole tenement-house) in the time methods is a function of durability and service life period. The form of function is connected to the level of maintenance accuracy of a building. The functions connected to the very careful method of tenement-house maintenance and the functions reflecting the bad maintenance of a tenement-house were chosen for the description of the physical deterioration degree considering the historical service life of the tenement-houses in Wrocław. It has been noticed that it could be distinguished two extreme methods of maintenance in the whole service life period of the tenement-houses in Wrocław. The tenement-houses maintenance was very carefully from the moment of their erection till the year 1944. During those years the tenement-houses were a private property and the owners complied with the terms and range of the necessary maintenance and repairs. The owners also monitored how the tenants used the apartments. In 1945 the city of Wrocław was under military operations. After the II World War the tenement-houses were the public property. The local authorities or the country government or the local community administrated them. It was not paid a proper attention to the technical rules of the tenement-houses maintenance due

to the post-war difficulties and in the later years the social and economic disorder. Therefore, it can be stated that the tenement-houses maintenance has been bad since the year 1945. As a result of that, the physical deterioration degree ( $S_Z$ ) of the tenement-houses from the moment of their erection till the year 1944 proceeded according to the Eytelwein and Ross's formulas (Ross 1928), i.e.:

$$S_Z = \frac{t^2}{T^2} \cdot 100\% , \quad (1)$$

where:  $T$  – element or building durability,  $t$  – period of service life of an element or a building.

In case of the examined tenement-houses:

$$S_{Z1} = \frac{t_1^2}{T^2} \cdot 100\% , \quad (2)$$

where:  $S_{Z1}$  – physical deterioration degree of a tenement-house element or a tenement-house from the moment of its erection till the year 1944 [%];  $t_1$  – period of service life from the moment of its erection till the year 1944;  $T$  – see Eqn (1).

The lineal function should be applied in the period from the year 1945 till the present after that year estimation of the physical deterioration degree ( $S_Z$ ). According to the lineal function the physical deterioration of a building is directly proportional to its age, i.e.:

$$S_Z = \frac{t}{T} \cdot 100\% , \quad (3)$$

where:  $T$ ,  $t$  see Eqn (1).

In case of the examined tenement-houses:

$$S_{Z2} = \frac{(t_2 - t_1)}{T} \cdot 100\% , \quad (4)$$

where:  $T$ ,  $t_1$  – see Eqn (2),  $S_{Z2}$  – physical deterioration degree of a tenement-house element or a tenement-house from the year 1944 till the moment of its present estimation;  $t_2$  – period of service life from the moment of a tenement-house erection till the moment of its present estimation of the physical deterioration degree.

Equations (1) and (3) are applied to the equal method of a building maintenance in the period of its service life. Because of the fact that there are two historical periods of service life of the tenement-houses in Wrocław the authors adapted Eqns (2) and (4). It was determined a course of the strait line  $(t_2 - t_1)/T$  from the point, which on parabola  $t^2/T^2$  was marked by the point with coordinates  $(S_{Z1}, t_1)$  to the point with coordinates  $(S_Z = 100\%, t = T)$ . The above transformation enabled to describe the physical deterioration degree of the tenement-houses ( $S_Z$ ) by the formula, which takes into consideration the method of tenement-house maintenance to the year 1944 and the method of tenement-house maintenance from the year 1945 till the moment of its present estimation. The elaborated formula has the following form:

$$S_Z = \left[ (t_2 - t_1) \cdot \frac{(1 - S_{Z1})}{(T - t_1)} + S_{Z1} \right] \cdot 100\% , \quad (5)$$

where:  $S_Z$  – physical deterioration degree of the tenement-houses in period  $t_1 < t_2 \leq T$ ;  $S_{Z1}$ ,  $T$ ,  $t_1$ ,  $t_2$  see Eqns (2), (4).

Some particular elements of a building or a building examined as one unit might be the subject of the estimation of the physical deterioration degree. In case, when some particular elements of a building are examined the physical deterioration degree of a whole building is calculated according to the equation:

$$S_Z = \sum_{i=1}^n \frac{u_{ei} \cdot S_{ei}}{100\%} , \quad (6)$$

where:  $S_Z$  – physical deterioration degree of a whole building [%];  $S_{ei}$  – physical deterioration degree of an element  $i$  in a building, in [%];  $u_{ei}$  – contribution of an element  $i$  in the total cost of a building, in [%];  $n$  – number of elements  $i$ ,  $i = 1, \dots, n$ .

In order to select, from the presented above methods, the method which is proper for the aim of the examined problem it was done the comparison of the estimations of the physical deterioration degree of 85-years-old tenement-houses with the durability  $T = 120$  years, erected in the year 1914 according to the three variants of calculations, i.e.:

1. Equation (5) applied for some particular tenement-house elements, and next the calculation of the physical deterioration degree of a whole tenement-house by Eqn (6).
2. Equation (5) applied for a whole tenement-house.
3. Application of the statistical researches (done in the year 1999) concerning the physical deterioration degree of the tenement-houses elements erected in the year 1914, i.e. for the tenement-houses with service life  $t = 85$  years (Marcinkowska, Mrozowicz 1999), and next the calculation of the physical deterioration degree for a whole tenement-house according to Eqn (6). The researches (Marcinkowska, Mrozowicz 1999) concerned the two variants of the technical estimation of elements, i.e.: a) the estimation of the present technical condition of an element; b) the estimation of element usefulness in case when a tenement-house is intended to a major repair, the above variant is a transformation of a situation connected to the tenement-houses revitalization.

The results of calculations, suitable for the above mentioned assumptions, are presented in Table 1.

The comparison calculations of the physical deterioration degree of the tenement-houses with the period of service life 85 years presented in Table 1 show the convergence of the results obtained according to variant 1, variant 2 and variant 3b. The estimation resulting from variant of procedure 3a and 3b is closer (better transformed) to the specificity of the tenement-houses in Wrocław than the estimations done according to the general applied time methods. However the values obtained

Table 1. Physical deterioration degree of some building elements and whole 85-year-old down-town tenement-houses in Wrocław

No	Building element	Element contribution in cost of building $u_i$ [%]	Physical deterioration degree $S_{ei}$ according to researches, [%]				$S_{ei}$ according to Eqn (5), [%]			
			Observed		Considering major repair		$T$	$t_2^*$	Element	Building (3×10)
			Element	Building (3×4)	Element $u$	Building (3×6)				
1	Earth work	1.7	28.5	0.48	28.5	0.48	(n.a.)	(n.a.)	28.5	0.48
2	Foundations	0.9	38.2	0.34	38.2	0.34	180	85	38.4	0.34
3	Insulations	0.2	96.6	0.19	100.0	0.19	(n.a.)	(n.a.)	96.6	0.19
4	Main walls	22.1	39.4	8.27	39.4	8.27	150	85	48.0	10.60
5	Partition walls	3.7	37.2	1.38	95.0	3.50	100	85	80.5	2.98
6	Floors and balconies	10.1	44.4	4.48	80.0	8.08	150/80	85	48/99.0	8.96
7	Stairs	1.9	43.2	0.82	43.2	0.82	150	85	48.0	1.00
8	Rafter framing	1.8	48.4	0.87	48.4	0.87	75	85	100.0	1.80
9	Roofing	1.2	55.0	0.66	100.0	1.20	40	15	37.0	0.45
10	Plasters and sheet metal work	7.3	44.8	3.27	50.0	3.65	60	85	100.0	7.30
11	Windows joinery	6.5	51.3	3.33	100.0	6.50	50	85	100.0	6.50
12	Doors joinery	4.7	40.3	1.89	80.0	3.76	80	85	100.0	4.70
13	Floors finishing	6.6	55.8	3.68	100.0	6.60	100	85	80.5	5.30
14	Painting	2.5	57.8	1.44	100.0	2.50	(n.a.)	(n.a.)	57.8	1.44
15	Furnaces	6.3	48.4	3.05	100.0	6.30	40	30	50.0	4.72
16	Sewerage and water supply system	8.8	49.4	4.35	70.0	6.10	(n.a.)	(n.a.)	70.0	6.10
17	Gas system	1.8	42.2	0.76	70.0	1.26	(n.a.)	(n.a.)	70.0	1.26
18	Wiring system	2.1	46.9	0.99	70.0	1.46	(n.a.)	(n.a.)	70.0	1.46
19	Locksmith and blacksmith elements	0.4	41.0	0.16	41.0	0.16	(n.a.)	(n.a.)	41.0	0.16
20	Others	9.4	40.0	3.76	40.0	3.76	(n.a.)	(n.a.)	40.0	3.76
<b>Physical deterioration degree of a building (<math>S_Z</math>) according to Eqn (6)</b>			<b>44.17</b>		<b>65.72</b>					<b>68.62</b>
<b>Physical deterioration degree of a building (<math>S_Z</math>) calculated for a whole building, according to Eqn (5), <math>S_Z = 63.80\%</math></b>										
* Period of service life $t_2$ or period of service life of an element, which was replaced.										

according to variant 2 approach the obtained results to the values calculated according to variant 3a. It could be of importance for the postponing the term of the revitalization work. The above analysis of the results accounts for acceptance to the further consideration the values obtained according to variant 2, i.e. Eqn (5) applied for a whole tenement-house. Because of the fact that in the next part of the paper the physical deterioration degree of the tenement-houses in Wrocław in the years 1991–2009 will be very interesting, Table 2 presents the specification of the numerical values concerning the physical deterioration of the tenement-houses in Wrocław erected in the year 1914.

Table 2. Physical deterioration degree calculated according to formula (5) for a whole tenement-house

Physical deterioration degree ( $S_Z$ ) of tenement-houses erected in 1914 [%]							
Year	1991	1995	1997	1998	1999	2000	2003
$S_Z$ [%]	55.4	59.5	61.6	62.7	63.8	64.7	67.9
Year	2004	2005	2006	2007	2008	2009	
$S_Z$ [%]	68.9	69.9	71.0	72.1	73.1	74.1	

Conclusions from the technical analysis:

- The physical deterioration degree resulting from the direct monitoring of the tenement-house elements (Table 1, col. 4th) informs about the possibility of current use of the apartments in the down-town tenement-houses in Wrocław. However, it should be noticed that the wooden floors in these tenement-houses already exceeded the standard level of durability (Table 1, item 6, col. 8th) therefore the further use of the tenement-houses will be possible providing the major repairs, and it is also necessary to do the regular monitoring of the technical condition of the floors till the moment of the major repairs.
- The average values of the physical deterioration degree of the down-town tenement-houses in Wrocław (Table 2) present in the year 2009 show the necessity to make immediate decisions about their repair and modernisation or demolition and building a new tenement-house.
- The value of the physical deterioration degree of the tenement-houses calculated according to the Eqn (5) for the year 2009 is  $S_z = 74.1\%$  (Table 2). This value of the physical deterioration degree of a tenement-house (which surpasses 70%) with taking into account the technical and economic conditions according to custom do not allow to start the repair or the modernisation work. However, it should be noticed that the technical conditions of the main walls and the foundations decides about sensibility of the major repair. It is because of the fact that the replacement of the floors causes that many other elements must be demolished or destroyed. Therefore, it is reasonable to check the physical deterioration degree individually for these elements calculated according to the Eqn (5). The above values, calculated for the year 2009, are the following: for the walls  $S_e = 56.0\%$  and for the foundations  $S_e = 41.6\%$  so they allow for the sensibility of the repair work.
- It should be also discussed the problem of the estimation of the service life period of the tenement-houses after the repair and modernisation work. According to the assumption that the technical condition of the main walls will not improve as a result of the major repair of the tenement-houses and the external conditions (e.g. connected with the communication infrastructure) do not accelerate the physical deterioration of the foundations, the period of service life of the tenement-houses after the major repair and modernisation can be estimated for minimum 25 years. Because in that moment the physical deterioration degree of the main walls, calculated according to Eqn (5), is  $S_e = 74\%$  and the physical deterioration degree of the foundations is  $S_e = 61\%$ .
- The above conclusions, resulting from the technical analysis, do not indicate clear decisions about the problem of sensibility of the revitalisation of the tenement-houses in Wrocław. The solution of the

problem requires the further analyses, among other things, which take into account the formation of the real estate's prices in the city centre (in the range of: tenement-houses prices, prices of new buildings and prices of building lots).

## 2. Technical and economic analysis

The technical and economic analysis consists in the research of market relations of the tenement-houses prices in relation to the new apartment buildings and in relation to their replacement cost. The research comprised the years 1991–2009, so it enables to examine the trends that form in this scope.

The offered prices of the tenement-houses were taken from (Real Estate Yearbooks 1991–2009). The data concerning the new build apartment houses and the building lots were obtained in the same way. The offered prices are used for the mutual comparison, what reduces the mistake/fault in relation to the difference with the transactions prices, which are usually negotiated individually.

The tendency course of purchase interest of the tenement-houses is presented in Table 3.

The prices in Table 3 (calculated for 1 m<sup>2</sup> of usable area of apartment) were calculated as the average in the examined year from the sales tenders of 90–100 apartments and from a few to several sales tenders of small building lots in the down-town area of Wrocław. However, it should be noticed, that the collected offered prices do not disclose the method of the real estate estimation. There are a few method of real estate estimation (e.g. Hannonen 2008) and the selection of the method depends from the aim of the estimation. However, the base of the offer prices estimation was not significant for the aim of this paper.

The numerical values presented in Table 3 show the distinctly marked increase of interest of the tenement-houses in the period of 1991–2009. If in the year 1991 the price of the new apartment buildings was three times higher from the price of the tenement-houses, so in the year 2009 the above coefficient was only 1.49 (Table 3, col. 4th). If it is taken into account the increasing prices of building lots in these relations (Table 3, col. 5th) and assumed them in the price on the tenement-houses (Table 3, col. 6th) so the relations between the price of the new apartment buildings and the price of the tenement-houses form, in these period, in the limits 3.24–2.05. It should be also noticed that in the period of years 1991–2009 the price of the new apartment buildings increased 13.6 times, the price of the tenement-houses increased 27.5 times and the price of the building lots 100 times. However the dynamics of increase marks particularly during the last years of this period. The presented data could be analysed as a phenomena of many social and economic transformations. However, in this paper it is interesting the connection of the indicated relations with the investors' tendency to the tenement-houses revitalization. From this reason it is very important to compare the real

Table 3. The attractiveness tendency of the down-town tenement-houses in Wrocław (prices in €/1 m<sup>2</sup> of useable area)

Year	Tender price			Building lot price			
	new buildings [€]	tenement-houses [€]	coefficient new buildings/ tenement-houses [%]	1 m <sup>2</sup> of a building lot [€]	1 m <sup>2</sup> of useable area [€]	contribution in price	
						new buildings [%]	tenement-houses [%]
1991	143	48	300	14	4	2.5	7.5
1995	333	107	311	38	10	3.0	8.8
1997	476	238	200	(n.a.)	(n.a.)	(n.a.)	(n.a.)
1998	548	286	191	(n.a.)	(n.a.)	(n.a.)	(n.a.)
1999	571	333	171	(n.a.)	(n.a.)	(n.a.)	(n.a.)
2000	583	381	153	119	30	5.0	7.8
2003	667	428	155	143	36	5.4	8.3
2004	714	476	150	(n.a.)	(n.a.)	(n.a.)	(n.a.)
2005	833	524	159	238	60	7.1	11.4
2006	1071	667	156	381	95	8.8	14.3
2007	1905	1262	151	857	214	8.8	17.0
2008	1952	1310	149	1190	298	16.6	22.7
2009	1952	1310	149	1428	357	18.3	27.3

technical degree of the tenement-houses with the physical deterioration degree for which the price corresponds with. For this purpose it was elaborated the relation, which is determined as the supplementary physical deterioration degree  $S_{Zz}$ . It is described by the formula:

$$S_{Zz} = \left(1 - \frac{W_b}{W_o}\right) \cdot 100\%, \quad (7)$$

where:  $W_b$  – present value of a building (price of a tenement-house);  $W_o$  – reconstruction value (price of a new apartment building) and the analogical relation determined as the supplementary physical deterioration degree  $S_{ZZG}$ , which takes into account the price of a building lot in the price of a tenement-house.

Table 4 presents the comparison of the real physical deterioration degree of the tenement-houses and the supplementary physical deterioration degree of the tenement-houses calculated according to Eqn (7).

Conclusions from the technical and economic analysis:

- In the years 1991–2009 it is observed the considerable increased tendency of the purchase demand of the tenement-houses in the down-town districts of Wrocław.
- The dynamics of increase of the building lots prices (Table 3, col. 5th) showed distinctly after the year 2005 has not yet found the adequate transformation on the prices of the tenement-houses and the prices of the new apartment buildings.
- Since the year 1997 it has been observed the over-estimation of the prices of the tenement-houses in comparison with their replacement cost (Table 4, col. 3rd) and to their replacement cost examined together with the value of building lot (Table 4, col. 4th).

Table 4. The comparison of the real  $S_Z$  and the supplementary  $S_{ZZ}$   $S_{ZZG}$  physical deterioration degree of the down-town tenement-houses in Wrocław

Year	Without price of a building lot		With price of a building lot
	physical deterioration $S_Z$ calculated according to Table 2 [%]	physical deterioration $S_{ZZ}$ calculated according to Eqn (7) [%]	physical deterioration $S_{ZZG}$ calculated according to Eqn (7) [%]
1991	55.4	67.0	69.0
1995	59.5	68.0	77.0
1997	61.6	50.0	(n.a.)
1998	62.7	48.0	(n.a.)
1999	63.8	42.0	(n.a.)
2000	64.7	35.0	36.0
2003	67.9	36.0	41.0
2004	68.9	33.0	(n.a.)
2005	69.9	32.0	44.0
2006	71.0	37.0	46.0
2007	72.1	32.0	45.0
2008	73.1	33.0	48.0
2009	74.1	33.0	51.0

- The supplementary physical deterioration degree of the tenement-houses  $S_{ZZ}$  and  $S_{ZZG}$  (Table 4, col. 4th, col. 5th) is not adequate to the physical deterioration degree calculated with taking into account the major repair needs (Table 1, col. 6th). The physical deterioration of the tenement-houses balanced by the price (Table 4, col. 3rd, col. 4th) has values nearing

to the observed physical deterioration degree (Table 1, col. 5th).

- The above analysis enables to draw some conclusions about the lack of decided tendencies of investors about the tenement-houses revitalization. The technical condition of the tenement-houses still enables to use the tenement-houses on the level of low service standard, but it also determines the moment, in which the lack of major repair can cause to the demolition of the tenement-houses and the profitable use of a building lot. In this decision situation it is necessary for making decision the economic analysis showing the effectiveness of the revitalization or erecting a new building.

### 3. Economic analysis

Due to the lack of settled indications concerning the further procedure with the tenement-houses erected in the beginning of the XX century it should have been used from the experience of the European countries, which noticed the above problem much earlier. Since the mid of sixties the above problem has been a subject of many discussions started by economists (e.g. Kruijt 1974, 2008; Lin *et al.* 1990; Needleman 1965, 1968, 1969; Mayo 1981; Goodman 2002; Sigsworth, Wilkinson 1967). The European economists proposed the economic criteria, in which some authors applied the discount calculation and other authors applied the simple calculation and also the simple calculation with taking into account the market methods. The proposed formulas also have different expansion in the scope of the factors describing the project effectiveness.

The aim of the economic analysis is the selection of a formula proper for the situation of the tenement-houses in Wrocław. It should be taken into account the significant physical deterioration degree of the tenement-houses and inadequacy of the tenement-houses price to their technical condition. It is assumed that the interested investor is the only purchaser of a tenement-house. It is because of the fact that these buildings are usually in the local government-private community, which usually do not have capital to do the revitalization work.

The two possible variants of decisions process made by investors were examined, i.e.:

- Variant I. Repair and modernization.
- Variant II. Demolition and building a new tenement-house.

Additionally it was done the analysis of a situation of a purchase including the estimation of the limit price, which (from a purchaser point of view) is sensible considering the chosen variant of procedure.

The following economic criteria were the subject of the analysis:

- The Needleman's formulas (Needleman 1965) – the modernization is profitable if the following dependence takes place:

$$C > R + M \frac{1 - (1+i)^{-n}}{i} + \frac{C}{(1+i)^n}, \quad (8)$$

where:  $C$  – cost of demolition and building a new tenement-house;  $R$  – cost of modernization;  $i$  – discount index;  $n$  – service life period after the modernization;  $M$  – difference in the yearly costs of repair of a new building and a modernized building.

The formula modified with the increase of the reconstruction costs in period “ $n$ ”:

$$C > R + M \frac{1 - (1+i)^{-n}}{i} + \frac{C(1+z)^n}{(1+i)^n}, \quad (9)$$

where:  $z$  – yearly index of increase of the reproduction price;  $R, i, n, M$  – see Eqn (8).

- The Schaf's formula (Sigsworth, Wilkinson 1967) – the modernization is profitable if the following dependence takes place:

$$C > R + M \frac{1 - (1+i)^{-n}}{i} + C \frac{(1-n \cdot r)}{(1+i)^n} + D \frac{1 - (1-i)^{-n}}{i}, \quad (10)$$

where:  $D$  – difference of rent in a new building and in a modernized building;  $r$  – yearly percent of a new building depreciation;  $R, i, n, M$  – see Eqn (8).

The analysis of the presented Eqns enables to notice that the Needleman's formulas (8) and (9) do not take into account the difference in standards of a new tenement-house and a modernized tenement-house. In case of the tenement-houses in Wrocław (which have a considerable physical deterioration degree and disused useful function) it is planned a wide scope of the modernization work.

The factors describing the Needleman's formulas (8) and (9) and the Schaf's formula (10) are mainly connected with the construction industry. A building specialist should estimate the cost of demolition and the cost of building a new tenement-house ( $C$ ), the modernization cost ( $R$ ), and difference in the yearly costs of repairs of a new tenement-house and a modernized tenement-house, the period of service life after the modernization ( $n$ ) and the yearly percent of a tenement-house depreciation ( $r$ ). The above values are determined, possible to estimate with a little tolerance of a mistake. However, about the calculated result of the formulas decides the values from the field of economy, among other things the value of discount rate ( $i$ ), which in the period of service life ( $n$ ) will be formed according to the random variable, the values ( $D$ ) and ( $z$ ) will be formed in the similar way. Therefore, the calculations according to the Eqns (8), (9), (10) have a probabilistic character. At the same time as a result of the physical deterioration degree of the tenement-houses the decisions about their revitalization should be taken and done in the coming years. The above fact implies the short-term of investor's activities.

The critical analysis of the usefulness of the above Eqns, i.e. (8), (9), (10) was done in the paper of Rosenfeld

and Shohet (1999). Moreover, the authors in that paper also noticed that the problem of renovating vs. rebuilding has received only limited attention in the professional literature. The buildings repairs and modernization is a manifold problem and the authors of the papers mostly focus to the problems concerning: building lifecycle management (Vanlande *et al.* 2008), repairs work organisation (Juan *et al.* 2009b), housing condition assessment and refurbishment strategies (Juan Kim *et al.* 2009a).

Taking into account the presented above argumentation it is well founded to apply the Kruijt's Eqn (11) and the Eqns (12) and (13) for the estimation concerning the economic effectiveness of the revitalization work.

The Kruijt's formula (Kruijt 1974, 2008) – modernization is profitable if the following dependence takes place:

$$C_t - V_n > R_t - V_m, \quad (11)$$

where:  $C_t$  – cost of building a new tenement-house together with the price of purchase of a real estate;  $V_n$  – real estate market price of a new tenement-house;  $R_t$  – modernization costs together with price of real estate;  $V_m$  – real estate market price after modernization.

The upper limit of investments on the modernization:

$$V_m = W_m + K_m, \quad (12)$$

where:  $V_m$  – see Eqn (11);  $W_m$  – the maximum price, which is worth to pay for real estate purchasing;  $K_m$  – modernization cost.

The upper limit of investments on building a new tenement-house:

$$V_n = W_n + K_n, \quad (13)$$

where:  $K_n$  – cost of building a new tenement-house;  $V_n$ ,  $W_n$  – see Eqn (12).

In application of Eqn (11) it was estimated the economic effectiveness of the revitalization of the tenement-houses in Wrocław. The following data were assumed for the calculations:

$$C_t = C_n + K_w + K_w \cdot (W_r + W_z + W_o + W_p), \quad (14)$$

where:  $C_t$  – see Eqn (11);  $C_n$  – purchase price of a real estate, to 1 m<sup>2</sup> of useable area, according to Table 3;  $K_w$  – cost of building 1 m<sup>2</sup> of usable area in Wrocław in the year 2009, according to Announcement of Lower Silesian Voivode 23.09.2009 about the calculation indexes of repair cost of 1 m<sup>2</sup> of useable area of apartment buildings (2009);  $K_n = 1156.00$  €/1 m<sup>2</sup> (it is an average value, in separate, detailed cost estimation  $K_n$  should be calculated according to a preliminary design);  $W_r$  – increasing index due to demolition of existing tenement-house,  $W_r = 0.10$ ;  $W_z$  – increasing index due to necessity of protection of existing neighbourhood tenement-houses construction,  $W_z = 0.04$  (the values of indexes  $W_r$  and  $W_z$  were assumed

according to authors' knowledge and experience in cost calculation of construction work, in separate, detailed cost estimation, index  $W_r$  should be calculated according to a preliminary design);  $W_o$  – increasing index due to limited building site dimensions,  $W_o = 1.02$  (the value of index  $W_o$  is agreed between an investor and a contractor of construction work, it depends on the conditions on a building site, its value is about several percent of a building erection cost);  $W_p$  – increasing index due to design work,  $W_p = 0.10$  (the value of index  $W_p$  were assumed according to design costs in the town of Wrocław (from 1.5% to 12%) of building erection cost and particular investor's demands).

The aim of indexes ( $W_r$ ,  $W_z$ ,  $W_o$ ,  $W_p$ ) application is to pay attention to the factors of the cost increase of construction work in case of rebuilding in comparison with a new building and to get to know in average course of the value of this cost increase:

$$R_t = C_n + S_z \cdot K_w + (S_z \cdot K_w) \cdot (W_o + W_p + W_e), \quad (15)$$

where:  $R_t$  – see Eqn (11);  $S_z$  – according to Table 2;  $C_n$ ,  $K_w$ ,  $W_o$ ,  $W_p$  see Eqn (14);  $W_e$  – increasing index repair work,  $W_e = 0.08$ .

The calculation result shows, that the investments on the revitalization work ( $R_t$ ) consists in the limit 85% of investments on building of a new tenement-house ( $C_t$ ). However the prices of apartments in the tenement-houses after the revitalization work do not differ much from the prices of the new tenement-houses. The apartments in the tenement-houses after the revitalization work are sought because of the fact of the specific microclimate of a dwelling place, height of rooms, as well as prestige. From these reason it was assumed the equal ( $V_n = V_m$ ) real estate market value of apartments for both variants (according to Table 3, col. 2nd) for the price level from the year 2009. According to the above assumptions the inequality (11) does not satisfy, what shows that the tenement-houses revitalization is a profitable project.

In the both variants the authors did not take into account the increase of costs resulting from the particular conservatory conditions as well as the differences in the energetic characteristics of the tenement-houses after the revitalisation and the new tenement-houses (e.g. Marcinkowska, Rejment 1997, 2006). The authors also did not take into account the increase of costs resulting from the estimation and selection of contractor of conservatory and repair work, as it was noticed in Zavadskas *et al.* (2009).

In order to estimate the sensibility of the investor intentions at the moment of making a decision about a purchase of a real estate (a tenement-house) the Eqns (12) and (13) were modified. The modification consists in transformation of these formulas to the form showing the maximum purchase prices at which the activities described by variant I and variant II are economic effective.

For variant I it is a calculation of the maximum price ( $W_{m,I}$ ) for which it is profitable to pay for a real estate,

which is intended to be modernized and repaired according to the formula:

$$W_{m,I} \leq V_n - [S_z \cdot K_w + (S_z \cdot K_w) \cdot (W_o + W_p + W_e)], \quad (16)$$

where:  $W_m$  – see Eqn (12);  $V_m$  – see Eqn (11);  $S_z$ ,  $K_w$ ,  $W_o$ ,  $W_p$ ,  $W_e$  – see Eqn (15).

The calculations done according to Eqn (16) for the conditions in Wrocław, assuming the numerical data given in the description of Eqns (14) and (15) and the numerical data from Table 3, assuming  $V_m = V_n$  (with justified as in the calculation according to Eqn (11), for the price level in the year 2009) show  $W_{m,I} \leq 924.00$  €/1 m<sup>2</sup> of useable area.

For variant II it is a calculation of the maximum price ( $W_{m,II}$ ), which is profitable to pay for a real estate, which is intended to be demolished and to be built a new tenement-house according to the Eqn:

$$W_{m,II} \leq V_n - K_w + K_w \cdot (W_r + W_z + W_o + W_p), \quad (17)$$

where:  $W_m$  – see Eqn (12);  $V_n$  – see Eqn (11);  $K_w$ ,  $W_r$ ,  $W_z$ ,  $W_o$ ,  $W_p$  – see Eqn (14).

The calculations done according to Eqn (17) assuming the numerical data given in the description of Eqn (14) and the data from Table 3 (for the prices level in the year 2009) show  $W_{m,II} \leq 496.00$  €/1 m<sup>2</sup> of useable area.

Conclusions from the economic analysis:

- The estimation of the economic effectiveness of the tenement-houses revitalization in Wrocław shows the usefulness of the repair work and the modernization work of the tenement-houses in the technical condition representing their average physical deterioration degree in the year 2009.
- The maximum profitable price of purchase of a real estate in case of its repair and modernization surpasses the maximum profitable price of purchase of a real estate in case of its demolish and building a new tenement-house about 86%. Therefore it is essential to undertake a decision about the future destiny of a real estate before the purchase.
- In the both variants of procedure the maximum profitable price of purchase of a real estate surpasses the present price of land purchase (in the year 2009) (Table 3, col. 6th).

## Conclusions

The tenement-houses in Wrocław erected in the beginning of the XX century are in the limited physical deterioration condition, in which they can be categorised for the repair and modernization work. However the analyses show that it is still a technical condition, in which the revitalization work of the tenement-houses is more profitable than their demolition and building a new tenement-house.

The construction scheme of the tenement-houses (longitude, with three sections), the height of floor and many chimneys (built for furnace heating service)

enable to adapt the tenement-house for other functions than apartments. The change of the tenement-houses function (e.g. for head offices of firms, hotels, catering business) is attractive from the point of view of their down-town localization. The revitalization projects of the tenement-houses connected with the adaptation of their present function (i.e. apartments) to other destiny will be characterized by much better economic effectiveness than estimated in the paper.

In particular chapters of the paper the authors presented the numerical data concerning the technical features of the tenement-houses, the economic indexes and the results from the calculations. It should be noticed that the above numerical data has a character of the average values and as such they cannot be directly transformed to an individual real estate. However, the conclusions elaborated in the chapters with the technical scope, technical-economic and economic have an importance, which are generally obligatory for the tenement-houses in Wrocław erected in the beginning of the XX century.

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